

THORNE NATURE EXPERIENCE

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2014

TOGETHER WITH INDEPENDENT ACCOUNTANTS'
REVIEW REPORT

THORNE NATURE EXPERIENCE
FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2014

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Taylor, Roth and Company, PLLC
Certified Public Accountants
working exclusively with nonprofit organizations

April 23, 2015

INDEPENDENT ACCOUNTANTS' REVIEW REPORT

Board of Directors
Thorne Nature Experience
Boulder, Colorado


We have reviewed the accompanying statement of financial position of **Thorne Ecological Institute dba Thorne Nature Experience** (a Colorado nonprofit corporation) as of December 31, 2014, and the related statements of activities, functional expenses, and cash flows for the year then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. Those standards require us to perform procedures to obtain limited assurance that there are no material modifications that should be made to the financial statements. We believe that the results of our procedures provide a reasonable basis for our report.

Based on our review, we are not aware of any material modifications that should be made to the financial statements for the year ended December 31, 2014, in order for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously reviewed Thorne Nature Experience's 2013 financial statements and in our report dated May 8, 2014, stated that based on our procedures, we were not aware of any material modifications that should be made to the 2013 financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America. Other than the change described in Note 13, we are unaware of any material modifications that should be made to the summarized comparative information presented herein as of and for the year ended December 31, 2013, for it to be consistent with the reviewed financial statements from which it has been derived.


TAYLOR, ROTH AND COMPANY, PLLC
CERTIFIED PUBLIC ACCOUNTANTS

THORNE NATURE EXPERIENCE
STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2014
(WITH COMPARATIVE TOTALS FOR 2013)

| | <u>2014</u> | <u>2013</u> |
|--|-------------------|-------------------|
| <u>Assets</u> | | |
| Cash and cash equivalents - unrestricted | \$ 181,388 | \$ 180,476 |
| Cash and cash equivalents - temporarily restricted | 47,646 | 65,200 |
| Accounts receivable (Note 3) | 16,565 | 19,940 |
| Grants and contributions receivable | 1,600 | - |
| Pledges receivable - permanently restricted (Note 4) | 122,800 | - |
| Prepaid expenses | 6,209 | 4,427 |
| Inventory (Note 5) | 3,520 | 2,566 |
| Assets held by others (Note 6) | 413,814 | 278,230 |
| Property and equipment (Note 7) | <u>72,196</u> | <u>69,427</u> |
| Total assets | <u>\$ 865,738</u> | <u>\$ 620,266</u> |
| <u>Liabilities and net assets</u> | | |
| Accounts payable | \$ 8,242 | \$ 13,131 |
| Accrued payroll liabilities | 10,815 | 8,548 |
| Deferred revenue | 8,513 | 14,388 |
| Capital lease obligation (Note 8) | <u>5,062</u> | <u>6,760</u> |
| Liabilities | <u>32,632</u> | <u>42,827</u> |
| Net assets | | |
| Unrestricted | | |
| Operating | 248,846 | 234,009 |
| Temporarily restricted (Note 9) | 47,646 | 65,200 |
| Permanently restricted (Note 6) | <u>536,614</u> | <u>278,230</u> |
| Total net assets | <u>833,106</u> | <u>577,439</u> |
| Total liabilities and net assets | <u>\$ 865,738</u> | <u>\$ 620,266</u> |

See accompanying notes and independent accountants' review report

THORNE NATURE EXPERIENCE
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2014
(WITH COMPARATIVE TOTALS FOR 2013)

| | 2014 | | | 2013 | |
|--|-------------------|---------------------------|---------------------------|-------------------|-------------------|
| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total | Total |
| <u>Revenue and other support</u> | | | | | |
| Program fees | \$ 425,136 | \$ - | \$ - | \$ 425,136 | \$ 379,389 |
| Foundations | 71,302 | 41,868 | 200,700 | 313,870 | 190,750 |
| Individual and board contributions | 36,169 | 2,422 | 43,545 | 82,136 | 55,807 |
| Government | 500 | 60,791 | - | 61,291 | 46,850 |
| Corporate awards | 24,305 | 13,000 | - | 37,305 | 48,566 |
| Special events | 27,385 | - | 14,480 | 41,865 | 37,303 |
| Less: Direct event expenses | (9,540) | - | - | (9,540) | (6,975) |
| Investment income | 154 | - | 8,130 | 8,284 | 22,087 |
| Earned income product sales | 1,316 | - | - | 1,316 | 1,284 |
| Other | - | - | - | - | - |
| In-kind contributions (Note 10) | 27,585 | - | - | 27,585 | 25,049 |
| Net assets released from restrictions (Note 11) | 144,106 | (135,635) | (8,471) | - | - |
| Total revenue and other support | <u>748,418</u> | <u>(17,554)</u> | <u>258,384</u> | <u>989,248</u> | <u>800,110</u> |
| <u>Expense</u> | | | | | |
| Total program services | 634,659 | - | - | 634,659 | 567,589 |
| Supporting services | | | | | |
| Administration | 21,816 | - | - | 21,816 | 24,378 |
| Fund-raising | 77,106 | - | - | 77,106 | 77,142 |
| Total expense | <u>733,581</u> | <u>-</u> | <u>-</u> | <u>733,581</u> | <u>669,109</u> |
| Change in net assets | 14,837 | (17,554) | 258,384 | 255,667 | 131,001 |
| Net assets, beginning of year | 234,009 | 65,200 | 278,230 | 577,439 | 446,438 |
| Net assets, end of year | <u>\$ 248,846</u> | <u>\$ 47,646</u> | <u>\$ 536,614</u> | <u>\$ 833,106</u> | <u>\$ 577,439</u> |

See accompanying notes and independent accountants' review report

THORNE NATURE EXPERIENCE
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2014
(WITH COMPARATIVE TOTALS FOR 2013)

| | 2014 | | | 2013 | |
|-------------------------------------|----------------------------|------------------|---------------------|-------------------|-------------------|
| | <u>Supporting Services</u> | | | | |
| | <u>Program</u> | <u>Manage-</u> | | <u>Total</u> | <u>Total</u> |
| | <u>Services</u> | <u>ment and</u> | <u>Fund-raising</u> | | |
| | | <u>General</u> | | | |
| Salaries | \$ 350,951 | \$ 13,866 | \$ 45,696 | \$ 410,513 | \$ 346,710 |
| Payroll taxes and benefits | 70,317 | 1,456 | 5,214 | 76,987 | 59,977 |
| Supplies | 39,404 | 67 | 1,698 | 41,169 | 45,317 |
| Contract labor | 22,590 | - | 5,070 | 27,660 | 26,181 |
| Transportation | 23,803 | 5 | 531 | 24,339 | 18,585 |
| Rent | 12,973 | 270 | 958 | 14,201 | 14,200 |
| Printing | 12,106 | 152 | 1,110 | 13,368 | 7,968 |
| Accounting and audit fees | 8,638 | 4,023 | 703 | 13,364 | 12,475 |
| Credit card processing fees | 8,957 | 2 | 2,671 | 11,630 | 12,350 |
| Meals and entertainment | 8,791 | 88 | 518 | 9,397 | 7,785 |
| Professional services | 6,962 | 65 | 1,856 | 8,883 | 25,378 |
| Repair and maintenance | 8,697 | 15 | 53 | 8,765 | 6,484 |
| Marketing | 8,064 | 34 | 122 | 8,220 | 22,209 |
| Computer and information technology | 6,569 | 150 | 534 | 7,253 | 8,221 |
| Event expenses | - | - | 6,761 | 6,761 | 6,353 |
| Training and development | 5,488 | 70 | 248 | 5,806 | 5,668 |
| Gifts and donations | 5,503 | 58 | 206 | 5,767 | 6,308 |
| Postage | 3,917 | 51 | 1,153 | 5,121 | 4,285 |
| Registration fees | 4,160 | - | - | 4,160 | 6,365 |
| Licenses and permits | 3,938 | 2 | 8 | 3,948 | 3,981 |
| Insurance | 2,272 | 936 | 185 | 3,393 | 3,392 |
| Telecommunications | 2,479 | 50 | 176 | 2,705 | 2,731 |
| Website | 1,816 | 25 | 199 | 2,040 | 1,965 |
| Cost of goods sold | 1,316 | - | - | 1,316 | 1,284 |
| Finance charges/interest | 584 | 17 | 47 | 648 | 1,649 |
| All other | 158 | 89 | 233 | 480 | 812 |
| | <u>620,453</u> | <u>21,491</u> | <u>75,950</u> | <u>717,894</u> | <u>658,633</u> |
| Depreciation | 14,206 | 325 | 1,156 | 15,687 | 10,476 |
| Total expenses | <u>\$ 634,659</u> | <u>\$ 21,816</u> | <u>\$ 77,106</u> | <u>\$ 733,581</u> | <u>\$ 669,109</u> |

See accompanying notes and independent accountants' review report

THORNE NATURE EXPERIENCE
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2014
(WITH COMPARATIVE TOTALS FOR 2013)

| | <u>2014</u> | <u>2013</u> |
|--|-------------------|-------------------|
| <u>Cash flows from operating activities</u> | | |
| Change in net assets | \$ 255,667 | \$ 131,000 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities | | |
| Depreciation | 15,687 | 10,476 |
| Unrealized (gain) loss on investments | (7,510) | (21,851) |
| Contributions restricted for long term purposes | (135,925) | (100,000) |
| Loss on disposal of fixed asset | 85 | - |
| <u>Changes in operating assets and liabilities</u> | | |
| (Increase)decrease in accounts receivable | 3,375 | (3,748) |
| (Increase)decrease in grants and contributions receivable | (1,600) | - |
| (Increase)decrease in pledges receivable | (122,800) | - |
| (Increase)decrease in prepaid expenses | (1,782) | 5,451 |
| (Increase)decrease in inventory | (954) | 1,144 |
| (Decrease)increase in accounts payable | (4,889) | 11,313 |
| (Decrease)increase in accrued payroll liabilities | 2,267 | (13,442) |
| (Decrease)increase in deferred revenue | (5,875) | 10,905 |
| Net cash provided(used) by operating activities | <u>(4,254)</u> | <u>31,248</u> |
| <u>Cash flows from investing activities</u> | | |
| (Purchases) of fixed assets | (18,541) | (39,270) |
| (Reinvestment) of interest and dividends | (620) | (180) |
| (Purchase) of investments | (135,925) | (100,000) |
| Proceeds from sales of marketable securities | 8,471 | 8,046 |
| Net cash provided(used) by investing activities | <u>(146,615)</u> | <u>(131,404)</u> |
| <u>Cash flows from financing activities</u> | | |
| (Repayments) on capital lease obligation | (1,698) | (1,536) |
| Contributions restricted for permanent endowment | 135,925 | 100,000 |
| Net cash provided(used) by investing activities | <u>134,227</u> | <u>98,464</u> |
| Net increase(decrease) in cash and cash equivalents | (16,642) | (1,692) |
| Cash and cash equivalents, beginning of year | <u>245,676</u> | <u>247,368</u> |
| Cash and cash equivalents, end of year | <u>\$ 229,034</u> | <u>\$ 245,676</u> |
| <u>Noncash investing and financing transactions:</u> | | |
| Property purchased under a capital lease | <u>\$ -</u> | <u>\$ 9,352</u> |
| Cash paid during the period for interest | <u>\$ 648</u> | <u>\$ 944</u> |

See accompanying notes and independent accountants' review report

THORNE NATURE EXPERIENCE
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2014

NOTE 1 - NATURE OF ACTIVITIES

Thorne Nature Experience (Organization) was incorporated as a non-profit corporation in the state of Colorado. Thorne Ecological Institute dba Thorne Nature Experience has been granted tax-exempt status from the Internal Revenue Service in accordance with section 501(c)(3) of the Internal Revenue Code. The Organization's mission is to build Earth Stewardship by connecting youth to nature through joyful, place-based, hands-on environmental education experiences. The Organization's activities are based in Boulder, Colorado and primarily consist of youth education programs. The Organization is primarily supported by program fees, corporate and foundation awards, and individual and board contributions.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PROCEDURES

1. Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

2. Basis of Presentation

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

3. Cash and Cash Equivalents

The Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

4. Donations

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities, as net assets released from restrictions.

The Organization reports gifts of land, buildings, and equipment as unrestricted support unless the explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent donor stipulations regarding how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PROCEDURES (Concluded)

5. Capitalization and Depreciation

The Organization follows a practice of capitalizing all expenditures for furniture and equipment in excess of \$1,000. The fair value of donated assets is similarly capitalized. Depreciation of furniture and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis.

6. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

7. Income Taxes

The Organization has received an Internal Revenue Service exemption from federal income taxes under Section 501(c)(3). Accordingly, no provision or liability for income taxes has been provided in the accompanying financial statements. The Organization's Federal Return of Organization Exempt From Income Tax (Form 990) is subject to examination by the IRS, generally for three years after filing.

8. Functional Reporting of Expenses

For the year ended December 31, 2014, the costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

9. Summarized Prior-Year Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2013, from which the summarized information was derived.

10. Fair Value Measurements

The Organization is subject to the provisions of the Fair Value Measurements and Disclosures accounting standard. This standard requires the use of a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels: quoted market prices in active markets for identical assets and liabilities (Level 1); inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly (Level 2); and unobservable inputs for the asset or liability (Level 3).

11. Subsequent Events

Management has evaluated subsequent events through April 23, 2015, the date the financial statements were available to be issued.

NOTE 3 - ACCOUNTS RECEIVABLE

At year-end, accounts receivable consists almost entirely of contracts with schools. Management has evaluated these items and does not believe an allowance for doubtful accounts is needed.

NOTE 4 - PLEDGES RECEIVABLE – PERMANENTLY RESTRICTED

The Organization has received pledges receivable from individuals as well as foundations restricted to the Oak Thorne Vision Fund (Note 6). Management has evaluated these items and does not believe an allowance for doubtful accounts is needed. Management also believes a present value discount would not be material to the financial statements. At year-end, pledges receivable were:

| <u>Year</u> | <u>Amount</u> |
|-------------|-------------------|
| 2015 | \$ 30,700 |
| 2016 | 30,700 |
| 2017 | 30,700 |
| 2018 | <u>30,700</u> |
| Total | <u>\$ 122,800</u> |

NOTE 5 - INVENTORY

Inventory, valued at the lower of cost or market consists of branded apparel and clothing held for sale to the public and use in organizational programs.

NOTE 6 - BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS – PERMANENTLY RESTRICTED NET ASSETS

The Organization has established two endowment funds through The Community Foundation Serving Boulder County. The Organization has the option to withdraw annual income as well as principle from the first endowment. However, the original intent of the donors was to keep the funds permanently restricted and for this reason, the Organization has classified them as permanently restricted. Under the terms of the second agreement (Oak Thorne Vision Fund), the Organization has the option of requesting a distribution of up to 20% of the value of the Fund in any year. The balance of these funds at December 31, 2014 was \$107,551 and \$238,044 respectively.

Additionally, the Organization has established an endowment fund through the Denver Foundation. Under the terms of the agreement, the Foundation shall pay 6% of the market value of the fund, less administrative fees, at least annually to the Organization, unless the Organization declines the distribution. The balance of the endowment investments at December 31, 2014 was \$68,219.

Additionally, The Community Foundation Serving Boulder County accepts donations that are designated on behalf of the Organization. The balance of these funds, which is not reflected on the Statement of Financial Position was \$10,293 at year-end.

NOTE 6 - BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS – PERMANENTLY RESTRICTED NET ASSETS (Concluded)

Changes in endowment fund balances (Level 3 inputs) as of December 31, 2014 are as follows:

| <u>Description</u> | <u>Amount</u> |
|------------------------------|-------------------|
| Balance, beginning of year | \$ 278,230 |
| Dividend and interest income | 4,822 |
| Net appreciation | 7,510 |
| Management fees | <u>(4,202)</u> |
| Total investment return | <u>8,130</u> |
| Additions | <u>135,925</u> |
| Distributions | <u>(8,471)</u> |
| Balance, end of year | <u>\$ 413,814</u> |

As discussed in Note 4, the \$122,800 in pledges receivable are restricted for the Oak Thorne Vision Fund, which brings permanently restricted net assets to a total of \$536,614 at December 31, 2014.

NOTE 7 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

| <u>Description</u> | <u>Amount</u> |
|--------------------------------|------------------|
| Landscape improvements | \$ 51,390 |
| Furniture and fixtures | 40,713 |
| Leased equipment | 9,352 |
| Computer equipment | 8,591 |
| Program equipment | <u>8,080</u> |
| Total | 118,126 |
| Less: accumulated depreciation | <u>(45,930)</u> |
| Net property and equipment | <u>\$ 72,196</u> |

Depreciation expense for the year was \$15,687.

NOTE 8 - CAPITAL LEASE OBLIGATION

The Organization has acquired a photocopier under a capital lease agreement. Under this agreement future lease payments are as follows:

| <u>Year</u> | <u>Amount</u> |
|---|-----------------|
| 2015 | \$ 2,297 |
| 2016 | 2,297 |
| 2017 | <u>1,148</u> |
| Total payments | 5,742 |
| Less: interest | <u>(680)</u> |
| Present value of capital lease obligation | <u>\$ 5,062</u> |

NOTE 9 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted nets assets are available for the following purposes:

| <u>Description</u> | <u>Amount</u> |
|--------------------|------------------|
| School program | \$ 32,646 |
| Marsh | 7,500 |
| Summer camp | <u>7,500</u> |
| Total | <u>\$ 47,646</u> |

NOTE 10 - IN-KIND CONTRBUTIONS

Donated services and supplies are reflected in the accompanying financial statements at their estimated values at the date of receipt.

| <u>Description</u> | <u>Amount</u> |
|-----------------------|------------------|
| Rent | \$ 13,600 |
| Advertising | 3,914 |
| Professional services | 3,437 |
| Buses for students | 2,625 |
| Supplies | 2,459 |
| Printing | 1,000 |
| Training sites | <u>550</u> |
| Total | <u>\$ 27,585</u> |

The Organization has entered into an agreement with the Boulder Valley School District (BVSD) to use office space owned by the District. Under the terms of that agreement, Thorne is permitted to use the space free of charge in exchange for in-kind environmental education services that benefit BVSD and the city of Boulder. The lease began August 15, 2001 and may continue until July 1, 2019 unless one year's notice is provided to the Organization that they must vacate the building.

NOTE 11 - NET ASSETS RELEASED FROM RESTRICTIONS

During the year, net assets were released from donor restrictions by satisfying the following restricted purposes:

| <u>Description</u> | <u>Amount</u> |
|---------------------|-------------------|
| School program | \$ 93,774 |
| Summer camp | 21,811 |
| Marsh | 20,050 |
| Endowment transfers | <u>8,471</u> |
| Total | <u>\$ 144,106</u> |

NOTE 12 - PENSION PLAN

The Organization has adopted a 403(b) plan covering all eligible employees. The Organization matches contributions up to 3% of participants' compensation. Total pension expense during the year was \$8,726.

NOTE 13 - PRIOR PERIOD ADJUSTMENT

A prior period adjustment was made to permanently restricted net assets. This had an effect on the current year by increasing beginning operating net assets and decreasing beginning permanently restricted net assets by \$20,733. This adjustment had no effect on the prior period's total change in net assets.